

# First Nations Financial Reporter

The Newsletter of the  
Aboriginal Financial Officer Association of BC  
November 2009



## 'A life-transforming skill' Get That Grant! – Grant-writing from conception to completion seminar is all about improving our communities



Dr. Barbara Bader is passionate about AFOA BC's grant-writing seminar. So much so that she invites anyone with questions about the Get That Grant! to give her a phone call.

Who does she think should attend the four-day seminar next month in Vancouver?

"People who see needs in their communities and want to do something about it – education, health, housing, economic development... Whatever the topic, people who attend these seminars always have something in common – a great desire to improve their community, people who see a need and want to address it."

She said that successful grant writers also share other qualities such as:

- ✓ **Tenacious**
- ✓ **Problem solvers**
- ✓ **Creative**
- ✓ **Farsighted**

"People who are great grant writers take a leadership role in their communities.

"They are people who are thinking about the future

### ARE YOU SEEKING FUNDING FOR Education?



### Economic Development?



### Cultural projects?



### Infrastructure?



and thinking about mobilizing resources. It is a life-transforming skill.

"This seminar removes all the 'buts'... People say they would like to do something, but they don't have the resources, but they don't have the equipment, but they don't have the time, or the staff.

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### Get That Grant!

#### AFOA BC Winter Training Seminar

Dec. 7-10

The Listel Hotel,  
1300 Robson St,  
Vancouver

- ✓ Learn how to succeed in getting funding from thousands of sources
- ✓ Learn valuable skills... for yourself and for your organization
- ✓ Learn how to remove barriers from 'doing good' in your community

**REGISTER ONLINE!**  
<http://www.afoabc.org/services/conferences/winter-training-seminar-2009>

#### CONTACT US TODAY

Darlene Glaim  
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Tel: 604-925-6370

#### Book Your Room by Nov. 13

The Listel Hotel  
1.800.663.5491  
[reservation@thelistelhotel.com](mailto:reservation@thelistelhotel.com)

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# From the President

by Brian Titus, Chief Financial Officer  
Osoyoos Indian Band Development Corp.



Osoyoos Indian Band is sending three people to attend the *Get That Grant!* seminar in Vancouver next month. The reason is simple.

We understand that the many projects and initiatives we are planning need funding from sources other than the traditional funders. Our proposals are usually for high-dollar projects and we need to stand out. There is such a large base of competition and there are only so many dollars available from funders.

I am sending three of our staff to the *Get That Grant!* seminar because it will give them the ability to develop proper proposals that will meet the needs of people who end up reading the submissions. I want Osoyoos Indian Band to really stand out.

In long run, having our own staff members being able to write great grant proposals will save us dollars in the long run. It means we don't have to pay someone else to do the job for us.

One of our staff from the NK'MIP Desert Cultural Centre will be attending in order to write a proposal for displays and other presentations that will attract more people and increase business.

Another of our staff will be attending for community needs; in particular, to write a proposal for an addition to our daycare, which will result in taking more people off social assistance and other community benefits.

I am certain that every community within the AFOA BC family has their own priorities for projects and proposals that will benefit by having people attend this invaluable seminar. Whether it is for projects like ours or for infrastructure or business development initiatives, the seminar is bound to pay off for everyone attending.

*Brian Titus*  
President, AFOA BC

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## All about success

Dr. Bader said those attending the *Get That Grant!* seminar should be prepared to roll up their sleeves for an intensive session at the Listel Hotel.

"It is a four-day very hard-working seminar," she said. "The reason is because we want everyone to succeed.

"We are on your team before and after the seminar. Sometimes we are reading and critiquing grant proposals for people a year after they attend the seminar.

"My company is called Community Systems for a reason. This is not about business or commerce. It is a calling... it is all about creating healthy communities."

Those attending the seminar will go home not only with their own well-written seminar, but with a toolbox of skills that has high value both within and outside their nation or organization.

"People develop a quality of thinking and the ability to design great grant proposals," Dr. Bader said.

"These are very valuable skills to have and people with these skills quickly get recruited. They are very much in demand.

"But more important, you will be able to go back home with the knowledge of how to institutionalize this skill within your own grant-seeking system in your organization."

**Dr. Barbara Bader  
can be contacted at  
406-587-8970**



**First Nation Grantwriting from  
Conception to Completion**  
Winter Training Seminar  
December 7<sup>th</sup> – 10<sup>th</sup>, 2009  
Listel Hotel, 1300 Robson St., Vancouver, BC



Developing successful grant proposals in First Nation Organizations requires a range of technical, organizational, and interpersonal skills. Workshop participants will learn how to conduct productive funding searches and communicate effectively.

Careful attention is devoted to the technical demands of grant proposal development and to technical components of grant proposals that are closely reviewed by funders.

**Get That Grant: Grantwriting from Conception to Completion** includes invaluable grantwriting resources and a **comprehensive 482+ page training/resource manual** containing detailed proposal writing guidelines and a written review of major references for grantseekers. Participants receive **extensive individual consultation** during the workshop, and a **critique of individual grant proposals** is provided by the workshop leaders following completion of the training program.

Workshop participants will receive a **Certificate** upon completion of this comprehensive grantwriting training.

Barbara C. Bader, PH.D., founder and Executive Director of Community Systems, presents this comprehensive training program, with Steven Carr, M.S.W., Associate Director of Community Systems. Noted researchers, community and organizational consultants, and senior trainers as well as accomplished speakers and writers, Dr. Bader and Mr. Carr have worked with thousands of community leaders in workshops, conferences, and seminars designed to enhance board and organizational effectiveness, develop leadership capacity, improve planning skills, mobilize and manage resources, and address community needs.

**This is a hard working, hands-on, how-to-do-it workshop, so bring your proposals or ideas for grants!**

**To Register go to our website at [www.foabc.org](http://www.foabc.org)**

## HIGHLIGHTS

This comprehensive training program builds strategies and specialized skills for successful grant seeking and addresses such crucial areas as:

- Developing and assessing proposal ideas
- Generating support for grant applications
- Designing fundable projects
- Developing a complete grant proposal
- Critiquing, editing, packaging, and submitting the grant proposal
- Negotiating with funders and surviving the proposal review process

### Who Should Attend?

- Employers, Managers or Administrators
- Program heads
- Consultants
- Aboriginal business owners

**NOTE: Limited space.  
Maximum 30  
participants**

Contact Darlene Glaim, Training Coordinator for more information at 604-925-6370 or [edcoordinator@foabc.org](mailto:edcoordinator@foabc.org).